## SAN BERNARDINO COUNTY

# Financial Update

Luther Snoke, *Chief Executive Officer* Matthew Erickson, *County Chief Financial Officer* County Administrative Office

March 25, 2025

## **Topics:**



- 2025-26 Areas of Focus
- Economic Drivers and Outlook
- County Financial Outlook
- Risks
- Next Steps in 2025-26 Budget

## 2025-26 Areas of Focus

- Use of Data to Guide Decisions
- Recruitment and Retention
- Stability Amid Uncertainty
- Strategic Planning
  - Seek Opportunities Responsibly

#### Economic Driver – Tariffs, Inflation & Interest Rates

The primary economic driver facing the County (and Country) is tied to the interplay between tariffs, inflation, and the Federal Reserve's response through the Federal Funds Rate (i.e. interest rates). This could result in **stagflation**, where we could see:

- stagnant economic growth,
- high unemployment, and
- rising inflation.

#### San Bernardino County Economy: Beacon Economics

#### January 2025

"Despite uncertainty... Beacon Economics is confident that the economy will stay on track in the near term and does not foresee a recession. The outlook for San Bernardino County could change if... tariffs [are imposed] on key trading partners, triggering a trade war."

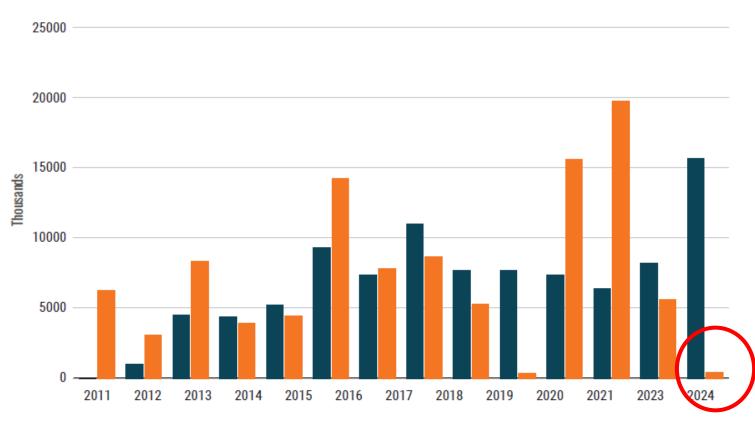
## LOCAL ECONOMY LOGISTICS EMPLOYMENT IN SOUTHERN CALIFORNIA

	Transportation and Warehousing			
	Change from 2020-Q1		Change from 2022-Q1	
	Change	Percent	Change	Percent
Los Angeles	3500	1.8	-6502	-3.2
Orange	4535	16.9	2356	8.1
Riverside	19216	35.9	-3868	-5
San Bernardino	23102	24	-10707	-8.2
San Diego	7618	26.9	1144	3.3
Ventura	2114	40.2	85	1.2

Source: US Bureau of Labor Statistics. Analysis by Beacon Economics

### **LOCAL ECONOMY** ABSORPTION OF WAREHOUSE IN SOUTHERN CALIFORNIA

#### NET ABSORPTION OF WARESHOUSE/DISTRIBUTION SPACE BY FY IN SAN BERNARDINO COUNTY



Completions Net Absorption

Source: Board of Governors of the Federal Reserve System, Analysis by Beacon Economics

**Net Absorption:** 

The total square feet

less the square feet

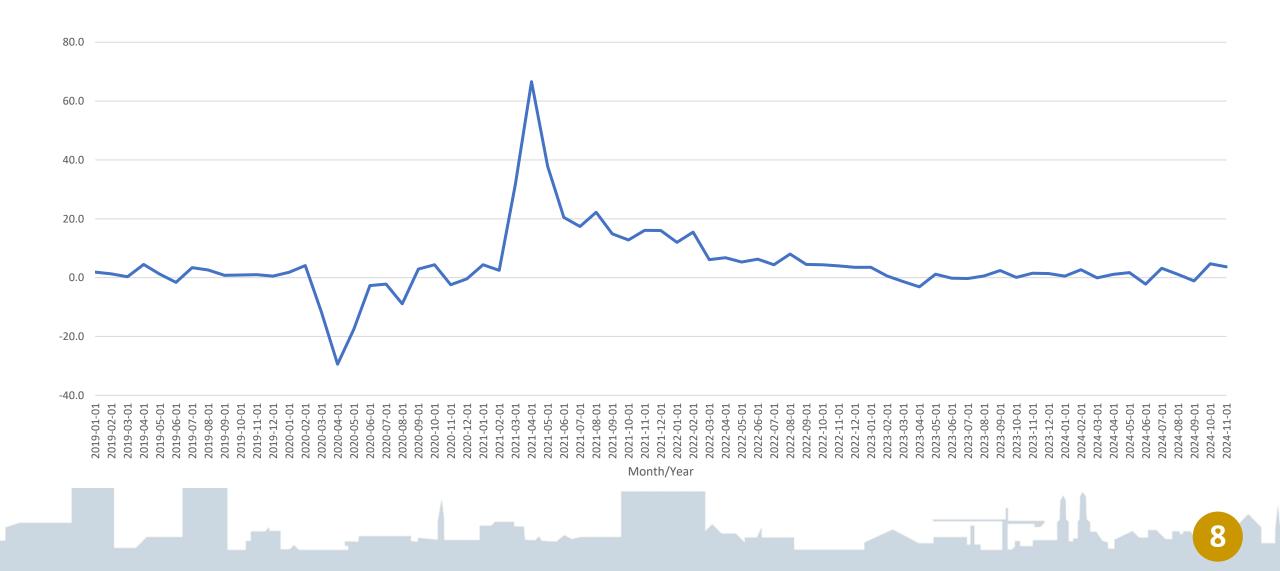
that has become

physically vacant.

that has been occupied

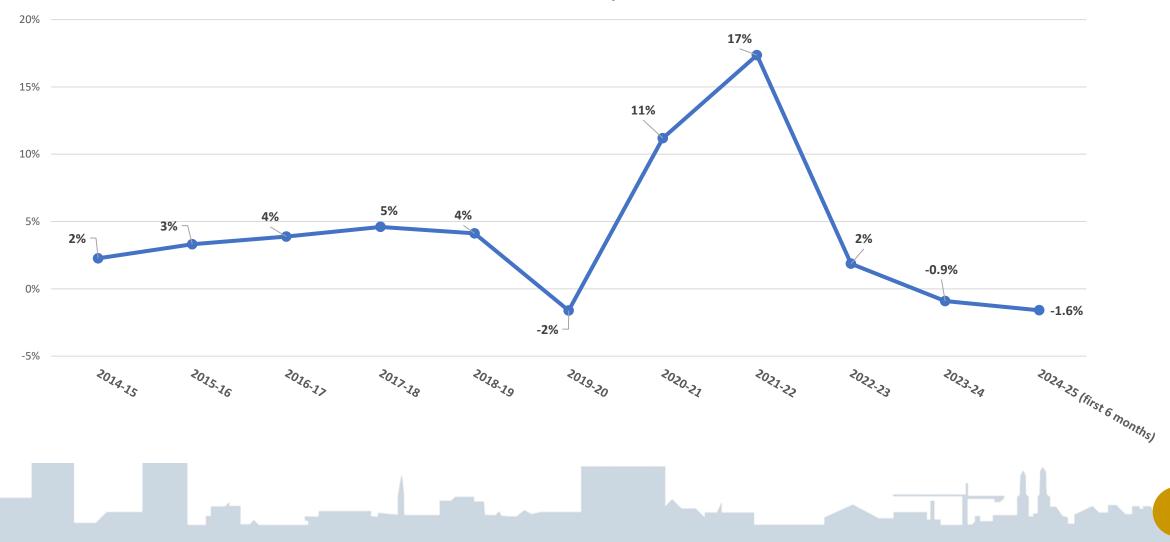
## **CALIFORNIA ECONOMY**

Monthly State Retail Sales: Total Retail Sales Excluding Nonstore Retailers in California

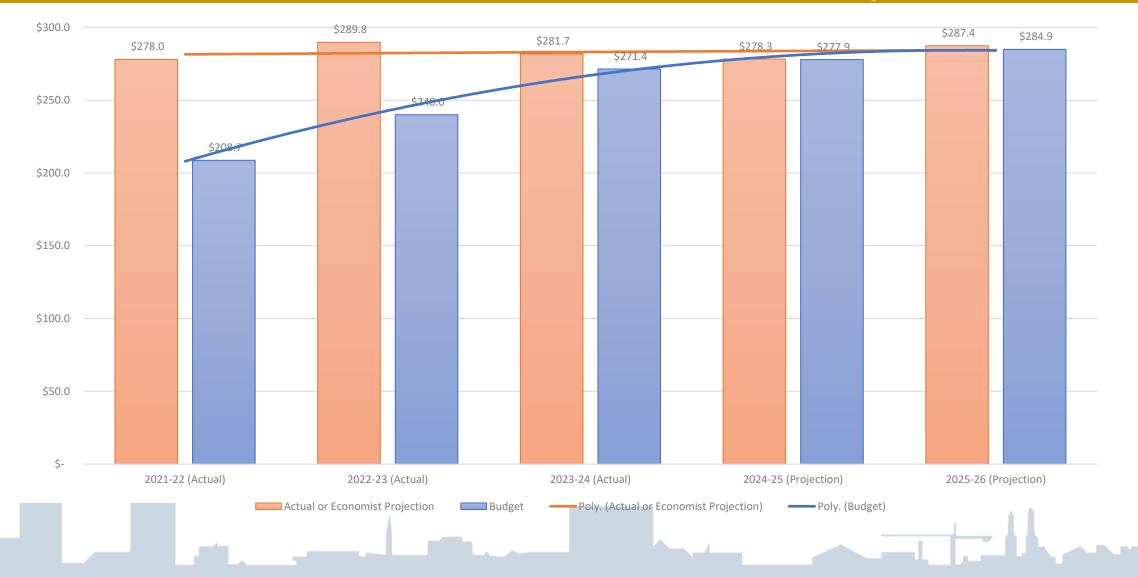


## LOCAL REVENUE PROPOSITION 172 PUBLIC SAFETY HALF-CENT SALES TAX

**Percent Increase/Decrease** 

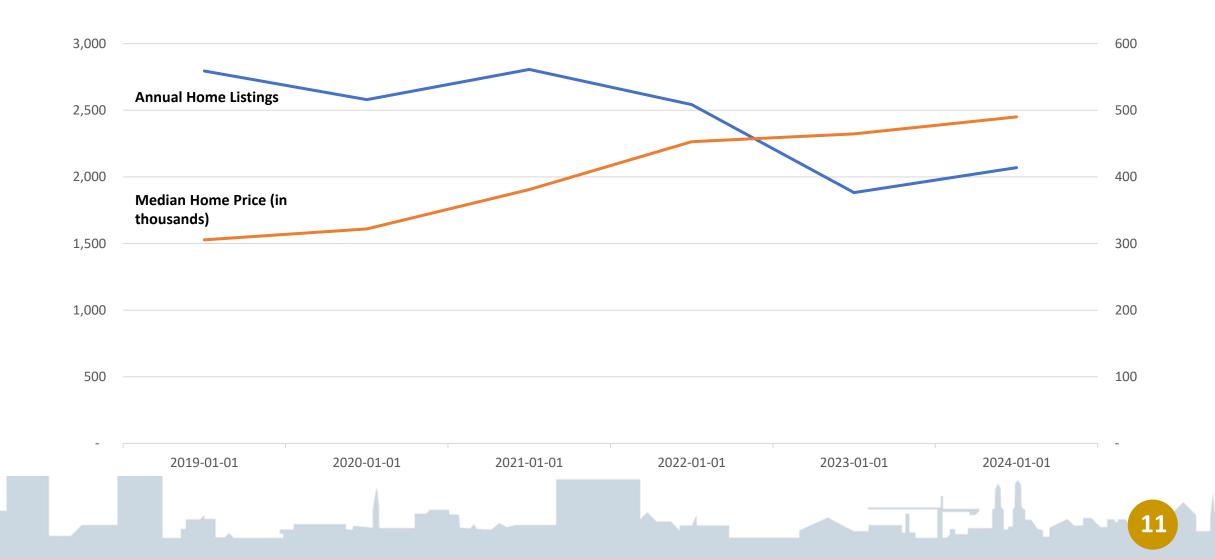


### **LOCAL REVENUE** PROP 172: COUNTY BUDGET AND ACTUALS/PROJECTIONS

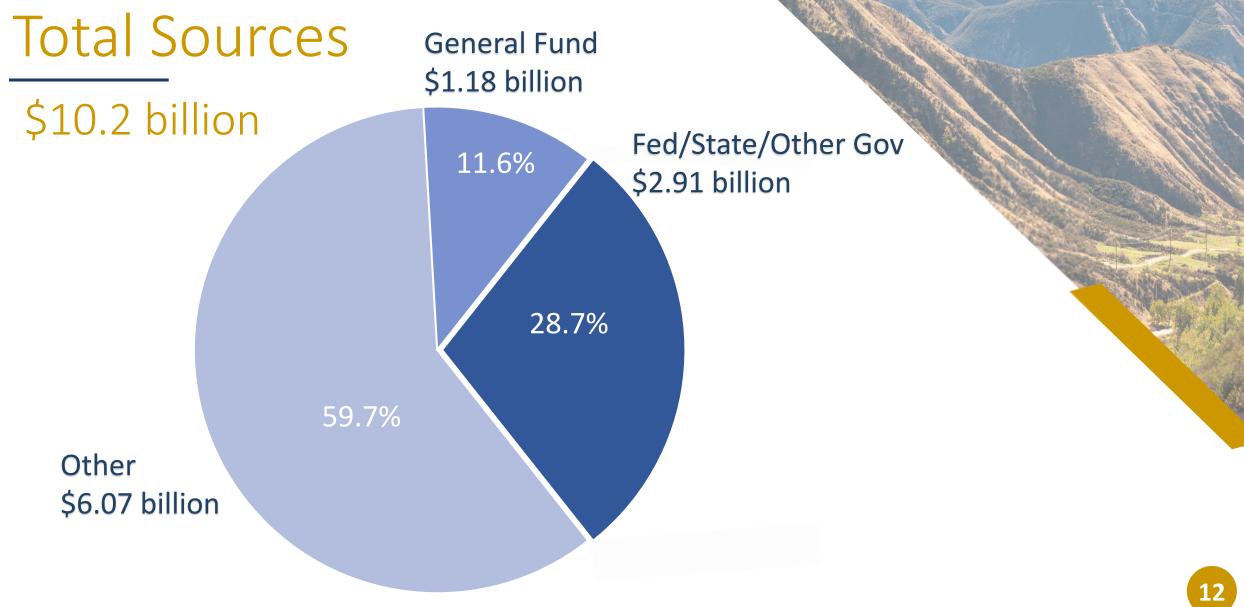


10

## **LOCAL REVENUE** PROPERTY TAX RELATED







\*excludes Reimbursements as a Source



## Financial Outlook Notable Changes

- Conservative Property Tax Growth Model
  - 3% 2025-26 and beyond
  - Over the last 10 Years = 6.7% Average Annual Assessed Valuation Growth Rate
- Sales Tax Slow-Down (Proposition 172 Half Cent)
  - 2022-23 and 2023-24 New Program Funding \$50 million
  - 2024-25 New Program Funding \$0
  - 2025-26 New Program Funding \$0
- Employee Costs
  - \$200+ Million Ongoing General Fund For MOUs Through 2029-30
- Retirement Costs
  - o \$31.0 Million Ongoing Savings
  - Market Uncertainty
- Jail Needs

ΙΞ

• \$9.3 million set aside for future needs

**Prior Years** Funding for Economic Uncertainty \$74 Million Ongoing





Federal Funding Uncertainty



Recession/Stagflation

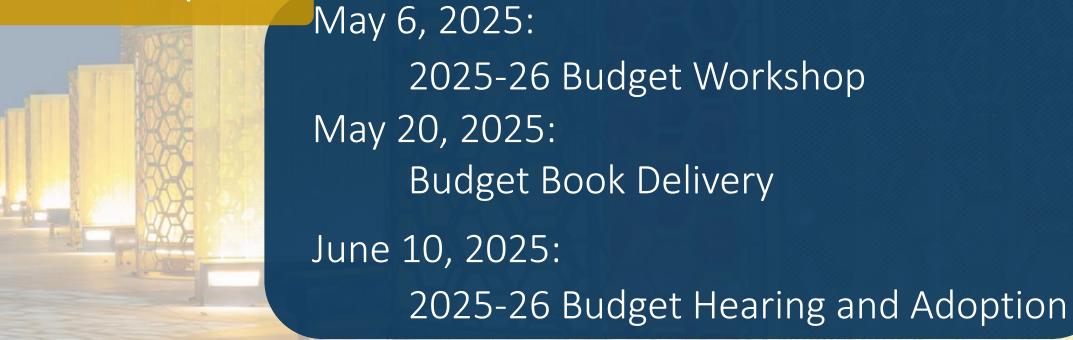


• Disasters/Emergencies



State Budget

#### Next Steps:





## QUESTIONS

## SAN BERNARDINO COUNTRY

## THANK YOU

16